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Dear Mr. DeReuil,

The purpose of this document is to update you on some of Quantities Corporation's latest achievements and the progress that we have made. I hope that you will find this information useful and consider partnering with Quantities in the future.

I believe that with the great strides that have been made in moving Quantities Corporation forward, there is an opportunity for Gilbane Building Company to expand its own market reach by extending its high bonding capacity and financial strength in support of your large project bids where Quantities Corporation's certifications, experience, and qualifications can provide a competitive edge. In this relationship it would be the prospect for Quantities Inc. to become a "Small Business Enterprise Partner" of Gilbane Building Company.

Over the past year, we have implemented a strategic business plan that segments Quantities Corporation into three distinct business units, each serving a unique sector of the construction industry. These business units include:

1. **Quantities Inc.** which provides pre-construction, project management, Construction management and General Contracting services to clients in a wide variety of industries including those in commercial, retail, healthcare, and education sectors.
2. **Quantities Infrastructure** providing construction management services for clients in the heavy construction and transportation (airports, shipping terminal, and railway station) industries.
3. **Quantities Industrial** which focuses on projects for waste treatment, chemical, and power plants; waterways (including South Florida Water Management District), and Army Corp of Engineering.

Quantities Corporation is a Certified; DBE, SBE, M/WBE in both Broward and Palm Beach County School Districts, in addition to being bonded in Florida with a best rating of A+: XV, which allows us to bid—with preferred vendor status—on a wide variety of government and private industry projects for which many of our competitors cannot submit bids. Our headquarters in Lauderhill, Florida is located in a HubZone. As such, we have applied for HubZone certification which provides the benefits of competitive and sole source contracting and 10% price evaluation preference in full and open contract competitions, as well as subcontracting opportunities.

The Quantities Corporation team has also evolved tremendously which sets our organization apart not only in the depth of our experience, but also in our professional approach to projects which utilizes both our advanced knowledge and technology to effectively plan, manage, and deliver projects smoothly, on budget and on time. In addition to my own 30 years of industry experience, our staff is highly qualified with multiple industry memberships and certifications. The Quantities team has significant expertise in estimating practices and project management services including conceptual estimating, budgeting, detail trade cost estimates, change order review, and value engineering services. In addition to management experience, we are a state licensed General Contractor, performing the following trades with our own forces: